LETTER OF INTENT

Date: 14/02/2017
Name: RANI SONKUSAE

Dear

With reference to your application and subsequent assessments you had with us, we are pleased to inform you that you have been shortlisted for the position of Customer Service Associate at Pune facility of Amazon Development Center India Pvt. Ltd. (the "company").

Please treat this as a letter of intent ("LOI") valid for a period of 365 days from the date of issue of this letter upon expiry of which the letter of intent will expire without any further conditions or liabilities on your or our side unless an Offer Letter duly executed by the Company is issued to you before the expiry of the aforesaid 365 day period. The issue of an Offer Letter to you is subject to the Company's future business requirements and will be issued at the sole discretion of Amazon. Upon issue of the Offer Letter, this LOI stand automatically terminated. This LOI shall also be terminated automatically in the event you take up employment with another person (other than the company) before issue of the Offer Letter.

You are required to submit the following documents:

- Copies of the Educational Certificate (from Class 10th till the highest education)
- Relieving letter from the previous employer/s (if applicable)
- Service letter from the previous employer/s (if applicable)
- Last payslip from the previous employer/s (if applicable)
- Form 16 (if applicable)
- Address Proof
- Passport Size Photographs (6)
- Copy of PAN card

Upon signing the Offer Letter, you would be eligible to receive Total Compensation of INR 179000 (Rupees One Lakh Seventy Ninety Thousand Only), payable as per the following structure:

1. Annual Base Pay of INR 152150 , (Rupees One Lakh Fifty Two Thousand One Hundred and Fifty Only) per annum payable in arrears in accordance with Amazon India's standard payroll practice and subject to all lawful deductions of income tax, provident fund contribution (if any), insurances or otherwise

Variable Pay of INR 26850, (Rupees Twenty Six Thousand Eight Hundred and Fifty Only) per annum, payable on quarterly basis and subject to meeting performance levels as per the company standards

Your attention is drawn to make note that Variable Pay will be payable only upon successfully meeting the requirements as per company policy and also subject to (a) your continuing employment with Amazon on

The same may be revised at the time of the issuance of an Offer Letteras per prevailing levels of pay at the time of issue of the Offer Letter. The amounts stated herein are only indicative and in no way a binding agg. & commitment on the Company's part. In addition, you will be eligible for benefits as per company policies.



amazon® Development Centre (India) Private Limited

NATIONAL RELOCATION BENEFITS SUMMARY FOR SONKUSOTE DATED 14-02-17

Upon acceptance of your offer for employment with Amazon, you will be contacted by Amazon Relocation Specialist who will coordinate all the details of your move to your new location and will be the primary point

FINAL MOVE

Amazon will provide Economy class air travel to the joining location (for the Candidate/Employee only). Final move flight tickets may only be booked as a one-way ticket from departure location to destination location. Amazon will make the necessary arrangements for the conveyance of the Candidate/Employee from his/her home to airport and from airport to the drop location within the city limits of Pune.

For locations where organizing Economy air travel is not possible, travel fare (only for the Employee) to bereimbursed upon submission of actual bills.

HOUSEHOLD GOODS/PERSONAL EFFECT

You would be paid a one-time relocation allowance of INR 15,000 towards movement of personal belongings from the place of relocation to the Amazon location. This amount will be paid along with the first payroll after deducting applicable taxes.

If for any reason you terminate employment with Amazon within 12 months from your start date, all the relocation expenses as mentioned above will be repayable on a prorated basis.

If you wish to transfer on the terms set out in this Offer, please acknowledge your acceptance by signing this letter. If you reject this Offer, your Offer of Assignment and all benefits discussed will be terminated and null and void.

CONGRATULATIONS ON ACCEPTING THE OFFER WITH AMAZON

Upon receiving a communication from Amazon regarding your work location, please sign and return this letter to us, clearly stating your relocation details and acknowledging your acceptance. Centre (Ino)

For and on sonalf of Amazon Development Centre (India) Pvt. Ltd.

PUNE 411014 Printed Nata Renthlei

Title: HR Business Parti Date:

ACCEPTANCE

In-Charge Tech, Shahapur, Bhandara Training & Placer

I acknowledge receipt of a copy of this Statement and acceptance Amazon India's Relocation benefits on the terms set out in this document.

Relocation required From (City): Nagous To (City): Pune

By (Sign):

Name: Rani Rajendrababu Sonkusare

Name pate of Joining pesignation Citizenship CSA INDIAN

CURRENT COMPENSATION SUMN	MARY	7
nnual Base Pay (85% of Total Comp)	152,150	INR
Illius:		TEALS

BASE PAY SALARY BREAK-UP					
Pay Component	Percentage Options	Annual (INR)	Monthly (INR)		
Basic Salary	35%	53,253	4,438		
House Rent Allowance (HRA)	40%	21,301	1,775		
Special Allowance		71,206	5,934		
Medical Allowance		0	0		
LTA		0	0		
Education Allowance		0	0		
Employer PF Contribution	12%	6,390	533		
TOTAL		152,150	12,679		

The above amount is subject to Govt deductions which include PF, PT, Income tax, ESI etc applicable.

ADDITION	IAL BENEFITS **		
	1500	** as per policy	
Transport Allowance	1100	Not Cash Only Coupons	
Food Coupons		INR 115 per night	
Night Shift Allowance	, INVITED PER INSING		

Performance Related Pay (Incentive)

Paid on Quaterly basis, after training is completed. Actual payout may be as high as 49% of annual base pay or zero subject to individual's performance and as per the Company standards and policy.

Training & Placement

MIET, Bhandara

M. Patel Institute of Engg. & Tech Shahapur, Shandara

^{**}Details of the benefits are explained in the benfit sheet provided with the offer letter.